

Gregg Resume (Before)

GREGG L. STRELIC
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DISTRIBUTION OPERATIONS/WAREHOUSING/TRANSPORTATION EXECUTIVE

Senior Manager with 25+ years experience in strategic planning, development, staffing, budgeting and management of broadline foodservice distribution operations. Expertise includes:

Operations Management	Transportation Planning
Budgeting/ Financial Analysis	OSHA/DOT & HACCP
Regulations	
Equipment Acquisitions/Asset Management	Organizational
Reengineering	

PROFESSIONAL EXPERIENCE

XXXX Company Name XXXX
Breinigsville, Pa. and Gouldsboro, Pa.
Senior Operations Manager (10/05 - Present)

Dedicated Logistics Operations - oversee Operations in Breinigsville, Pa., with 20 drivers and tractors, and started new operation in Gouldsboro, Pa., with 48 tractors and 70 full and part-time drivers delivering palletized groceries. Responsibilities include hiring, HR, Customer Service, DOT Compliance, Vehicle maintenance, and P & L.

XXXX Company Name XXXX
Swedesboro, NJ

Branch Director, (10/03 - 10/05)

Consolidated warehouses from Hartford, CT., and Severn, Md., to a new warehouse in Swedesboro, NJ. Responsible for Office staff, Sales, Warehousing and Transportation in a 200,000 Sq. ft. warehouse.

XXXX Company Name XXXX
(1976 - 2003)

Successfully progressed through this wholesale food distribution company by being promoted to challenging positions and accepting increasing responsibilities.

Kearny, NJ Division

Vice President of Operations, (10/01 - 3/03)
Relocated to direct operations at J.H. Haar, Kearny Division.

Fresno, CA Division

Vice President of Operations, (3/00 - 10/01)
Relocated to open and direct operations at new division in Fresno, CA.

San Francisco, CA Division

Vice President of Operations, (7/99 - 3/00)
Promoted from Operations Manager to Vice President of Operations within one year. Scope of responsibilities include the overall management of the warehouse and transportation functions for this 160,000 square foot facility, including 120 employees, 115-vehicle fleet, \$8 million inventory, and a \$15 million annual operating budget.
Reduced equipment costs by \$300,000 annually.
Directed changes in warehouse picking and loading thus reducing labor by 15%.
Handled workers compensation claims, property management, union grievances and exchanges between sales and operations.

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Operations Manager, (11/98 - 7/99)

Efficiently managed the Transportation, Warehouse and Inventory Control departments for 2,500 accounts in Northern CA. Responsible for control of \$15 million annual operating budget, receiving, quality and inventory control for 8,500 line items, building and fleet maintenance, safety and OSHA compliance.

Reduced frequency of off-day deliveries, thus improving customer service and operating efficiencies.

Implemented a resident depot operation to distribute \$20 million in new sales.

Pittston, PA Division

Director of Operations, (9/96 - 11/98)

Directed the daily operations of the warehouse and transportation departments for this 120,000 square foot facility with annual sales of \$140 million.

Responsibilities included inventory management, expense control, a \$10 million budget, capital requirements and proper utilization of assets. Managed five supervisors and 110 + hourly employees. Maintain excellent working relationship with employees by building personal responsibility within each employee.

Maintained company budgetary goals via confident leadership, decision making and financial analysis.

Instrumental in volume growth from \$80 million to over \$120 million in sales.

Restructured the shipping operation which reduced late dispatch by 20% resulting in improved

customer service.

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Director of Transportation, (1/90 - 9/96)

Directed the performance of approximately 65 drivers, 3 supervisors and two clerical staff to obtain proper safety goals, accident frequency, MPG performance and DOT compliance.

Provided positive productivity and financial results within a 6-month period by: analyzing route profitability, elimination and consolidation of unnecessary or similar routes, and implementing a backhaul program.

Purchased and installed a computerized routing system that increased efficiency of delivery routes and monitored driver performance. Saved the company \$100,000 by reducing operating costs.

Driver Supervisor, (6/86 - 1/90)

Responsibilities included the supervision of 65 drivers including hiring, safety, training, DOT and OSHA compliance. Licensed and audited the lease payments for all vehicles. Implemented a vehicle accident review board.

Shipping Supervisor, (4/79 - 6/86)

Supervised the overall shipping operation of 35 warehousemen including maintaining consistent throughput, payroll, accident investigation and employee relations issues.

Delivery Service Representative, (4/76 - 4/79)

Responsible for the safe and efficient operation of a tractor-trailer in the pick up and delivery of product to designated customers and suppliers. Complied with all safety regulations of Department of Transportation, completed all forms, reports and equipment inspections in accordance to company policy.

EDUCATION/TRAINING

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XXXX Name of the University XXXX, Scranton, PA
ASB Business Management, 1994

Leadership Development Training
Serve-Safe Food Sanitation Training
Certified Forklift Trainer
PA Class A license with all endorsements

COMPUTER SKILLS

Excellent working knowledge of all Microsoft Office applications, IBM System 38, and AS400 Mainframe applications.